

FACT SHEET

HaystackID® Global Advisory  
Guiding Next-Generation Discovery

HAYSTACK®

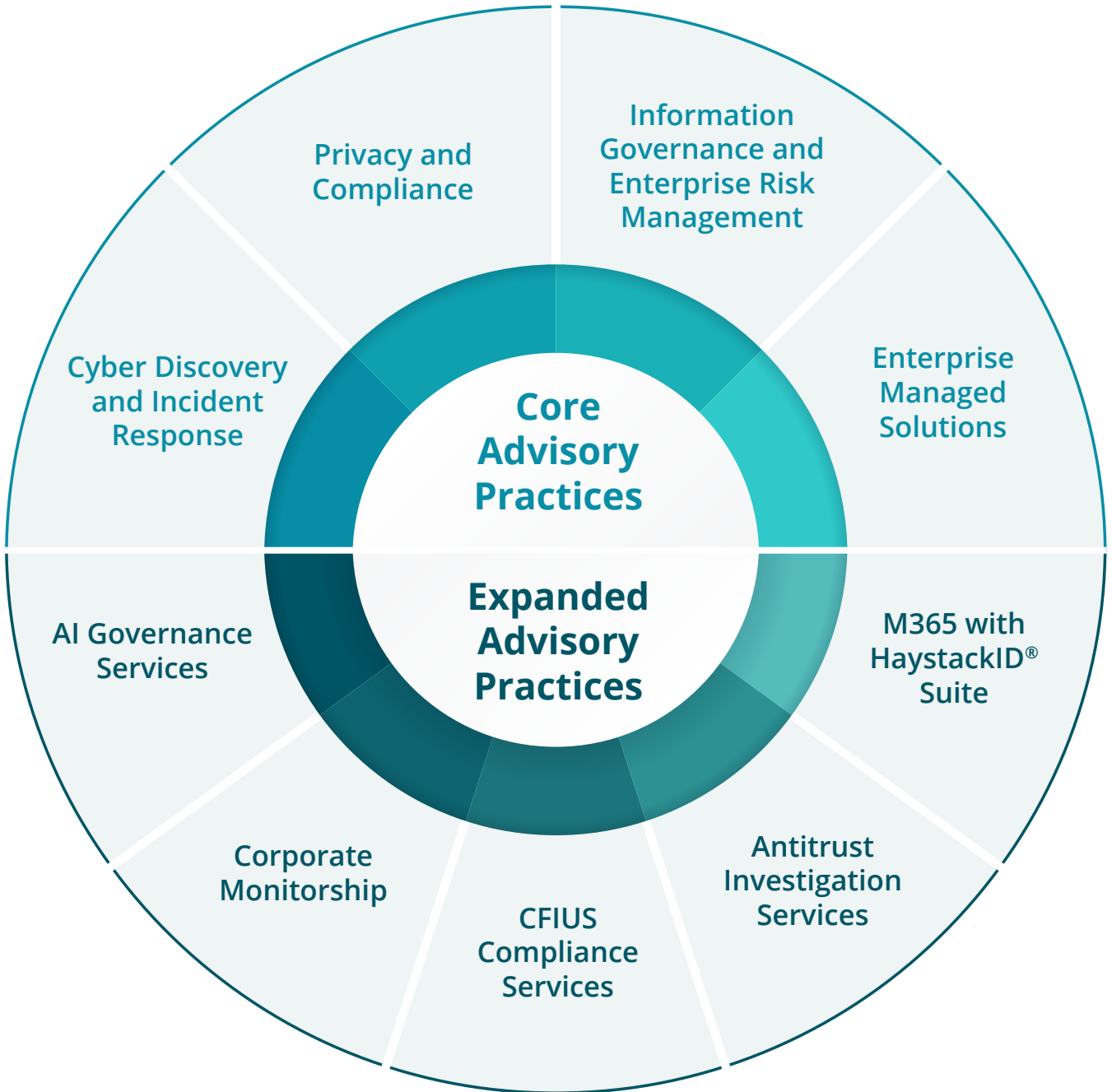


## Proven Expertise for Business-Critical and Risk-Significant Requirements and Opportunities

HaystackID Global Advisory features **specialized industry experts and teams organized into nine integrated practices**, optimized to help organizations purposely plan, assess, report, and manage complex and critical tasks, projects, and programs. Global Advisory supports **business-critical and risk-significant requirements** and opportunities through dedicated practices spanning cyber discovery and incident response, privacy and compliance, information governance (enterprise risk management), enterprise managed solutions, AI governance, corporate monitorship, CFIUS compliance, antitrust investigations, and Microsoft 365 services. Complemented by HaystackID Core Intelligence AI™ and the CoreFlex™ platform, HaystackID Global Advisory provides **expert advisory for the full spectrum of legal, regulatory, and data governance challenges**.

# HaystackID Global Advisory Practices

Our multidisciplinary team of technologists, former practicing attorneys, data scientists, and industry experts delivers expertise through nine integrated practices, organized as **four core advisory practices and five expanded advisory practices.**



# Core Advisory Practices

## Cyber Discovery and Incident Response

HaystackID's Cyber Discovery and Incident Response practice provides **expert-led response for organizations confronting their most challenging cybersecurity and discovery events**. The practice combines deep digital forensics capabilities with rapid data recovery and notification workflows, helping clients respond decisively and recover confidently.

**Services and areas of focus include:**

### Cyber Incident Response

- **Incident Management:** Provides end-to-end support, guiding clients through containment, investigation, and regulatory response during an active breach while delivering post-incident remediation, reporting, and strategic recommendations to strengthen future resilience.
- **Rapid Response Deployment:** Rapid deployment of technology and experts to contain and mitigate breaches. Services include threat identification, data sensitivity assessments, and remediation support to minimize business interruption.
- **Business Email Compromise (BEC):** Provides rapid investigation, threat containment, and forensic deep dive into unusual activities, such as unauthorized logins, privilege escalations, and suspicious account behavior. This investigation encompasses a detailed review of audit logs, user accounts, email configurations, and file-sharing settings to determine the scope and impact of the compromise.
- **Restoration:** Post-incident support includes full system restoration, including tape restoration, to ensure rapid restoration of critical systems, minimize downtime, and assist with forensic validation of recovered data.
- **Threat Actor Communications:** Structured communications with threat actors to facilitate secure, discreet engagement with adversaries during a cyber breach to support negotiation, intelligence gathering, and containment efforts—helping clients assess risk, recover data, and reduce potential impact.
- **Compromise Assessment:** Identifies, analyzes, and contains potential security breaches within an organization's environment—detecting unauthorized access, data exfiltration, and malicious activity to help restore integrity, mitigate risks, and prevent future incidents.
- **Cyber Retainer Packages:** Provides on-demand access to expert cybersecurity support for HaystackID cybersecurity service offerings—ensuring rapid action and strategic guidance when it matters most.

## Breach Response

- **Data Mining:** Advanced analytics to extract meaningful insights from large datasets, aiding in proactive risk identification, fraud detection, and security threat analysis.
- **Breach Notification Services:** Comprehensive compliance support, including timely notification to affected individuals and regulatory authorities, along with expert-driven mitigation strategies.
- **DSAR and Litigation Support:** Involves the identification, collection, and review of relevant data to ensure regulatory compliance and support legal proceedings. Includes efficiently managing personal data requests under privacy laws such as GDPR or CCPA and delivering defensible data solutions for eDiscovery, investigations, and legal matters. (DSAR regulatory advisory and compliance program support are addressed within the Privacy and Compliance practice.)

## Assessment and Compliance Services

- **Cybersecurity Assessments:** Conduct comprehensive cybersecurity assessments to identify vulnerabilities, evaluate risk exposure, and provide actionable recommendations to strengthen overall security posture.
- **Tabletop Exercises:** Simulate real-world cyber incidents, test response readiness, and strengthen cross-functional coordination.
- **Vulnerability Assessment and Penetration Testing:** Identify, validate, and prioritize security weaknesses across networks, applications, and infrastructure.
- **Application Security Assessment:** Identify vulnerabilities, evaluate code and architecture, and provide actionable remediation to strengthen overall security posture.

## Managed Security Service

- **Managed Detection and Response (MDR):** 24/7 real-time threat monitoring using behavioral analytics, threat intelligence, and endpoint telemetry. MDR enables organizations to detect, isolate, and neutralize threats as they emerge.
- **Cloud Managed Security Service (M365/Google Workspace):** Providing continuous monitoring, threat detection, compliance enforcement, and configuration hardening across multi-cloud environments.

These capabilities form a **multi-layered defense system** that empowers organizations to act decisively when threats arise—and prevent them from recurring.



*“We help organizations to remediate cyber threats and identify sensitive data during a security incident so they can understand and respond to regulatory risk arising from personal, customer, and business data compromise.”*

— **Michael D. Sarlo**, Practice Chair, Chief Innovation Officer and President of Global Investigations and Cyber Incident Response Services

## Privacy and Compliance

HaystackID's Privacy and Compliance practice takes a **pragmatic, risk-based approach** to helping organizations maintain individuals' privacy rights and preserve data integrity while allowing information to flow efficiently. The practice advises clients on data risk, data security, cross-border data transfers, and regulatory compliance, helping them **balance privacy obligations with business continuity**.

### Services and areas of focus include:

- **GDPR, CCPA, and Global Privacy Compliance:** Advisory support for domestic and international privacy regulations, including gap assessments, program development, and compliance roadmaps.
- **Data Subject Access Request (DSAR) Support:** End-to-end DSAR response workflows, including identification, review, redaction, and timely delivery of responses.
- **Breach Response — Regulatory and Compliance Advisory:** Analysis of notification obligations, regulatory reporting requirements, and compliance posture following a data breach. (Technical breach investigation, data mining, and notification workflow execution are addressed within the Cyber Discovery and Incident Response practice.)
- **HSR and Pre-Merger Data Privacy Advisory:** Advisory on data privacy and compliance obligations arising during Hart-Scott-Rodino filings and Phase II pre-merger investigations, including how personal data must be handled and protected through the review process. (eDiscovery production and data workflow execution for HSR Second Requests are addressed within the Antitrust Investigation Services practice.)
- **Cross-Border Data Transfers:** Guidance on international data transfer mechanisms, adequacy decisions, and standard contractual clauses.
- **Data Risk and Security Advisory:** Assessment and mitigation of organizational data risk, including security program review and incident preparedness.



*"We advise our clients in the areas of data risk, data security, data transfers, and data compliance and help them maintain individuals' privacy rights and preserve data integrity while at the same time minimizing negative effects on business operations and maximizing the value that data presents."*

— **Christopher Wall**, Practice Chair, Data Protection Officer and Special Counsel for Global Privacy and Forensics

# Information Governance and Enterprise Risk Management

HaystackID's Information Governance and Enterprise Risk Management practice enables organizations to be **prepared for litigation, regulatory requests, and investigations** through comprehensive enterprise data management and protection strategies. The practice transforms and optimizes existing investments in people, process, and technology to satisfy legal, privacy, compliance, security, records management, and risk obligations.

## Services and areas of focus include:

- **Enterprise Data Strategy and Governance Frameworks:** Development and implementation of enterprise-wide data governance programs — spanning policy, people, and technology — aligned to organizational risk profiles and regulatory requirements. (Platform-specific data governance controls within Microsoft 365 are addressed within the M365 with HaystackID® Suite practice.)
- **Records Management Strategy and Policy:** Enterprise-wide defensible records retention schedules, litigation holds, and disposition frameworks. Covers policy design, governance, and program oversight across all systems and repositories. (Technical records management implementation within Microsoft 365 using Purview controls is addressed within the M365 with HaystackID® Suite practice.)
- **Legal Hold and Preservation:** Scalable legal hold systems and processes to ensure data is preserved appropriately for litigation and regulatory inquiries. (Supported by HaystackID's Legal Hold Management Solutions.)
- **Litigation Readiness:** Proactive preparation for discovery obligations through policies, technology assessments, and process improvements.
- **Privacy, Compliance, and Risk Integration:** Alignment of information governance programs with enterprise privacy and compliance frameworks to reduce organizational risk exposure.



*“Our goal is to ensure every organization is prepared for litigation, regulatory requests, and investigations with a comprehensive enterprise data management and protection strategy that satisfies their legal, privacy, compliance, security, records management, and risk obligations.”*

— **Matthew Miller**, Practice Chair, Senior Vice President of Information Governance and Data Privacy

## Enterprise Managed Solutions

HaystackID's Enterprise Managed Solutions practice provides **flexible, scalable managed services** delivering ongoing eDiscovery, data management, and legal operations support. Designed to augment in-house capabilities and adapt to evolving business requirements, the practice enables organizations to efficiently manage high-volume, ongoing discovery obligations and enterprise data programs.

### Services and areas of focus include:

- **Ongoing eDiscovery Program Management:** Comprehensive management of enterprise eDiscovery workflows, including matter intake, data collection, processing, review coordination, and production.
- **Legal Operations Support:** Strategic and operational advisory for in-house legal teams seeking to optimize processes, reduce costs, and improve outcomes across discovery and compliance functions.
- **Data Management Services:** Management of enterprise data repositories, archives, and structured data environments to support legal, compliance, and business objectives.
- **Scalable Service Models:** Flexible engagement structures — including dedicated resource models and outcome-based arrangements — designed to adapt as business requirements evolve.



— Adam Rubinger,  
Practice Chair, Chief Client Experience Officer

*"We help clients mitigate legal costs, systemic security risks, and increased scrutiny related to electronic discovery and compliance by creating repeatable processes and solving the problem of the unpredictable cost of discovery through managed services programs."*

# Expanded Advisory Practices

## AI Governance Services

HaystackID's AI Governance Services practice helps organizations move from **AI principles and policies to an execution-ready governance operating model**. Drawing on HaystackID's deep expertise in investigations, litigation support, and regulatory response, the practice applies evidentiary rigor to AI systems that increasingly drive consequential business decisions — enabling organizations to demonstrate, rather than merely assert, responsible AI practices.

### Services and areas of focus include:

- **AI Governance Scoping (Rapid Assessment):** Rapid evaluation of an organization's current AI governance posture, identifying gaps and prioritizing remediation steps across policy, process, and technology dimensions.
- **AI Governance Advisory:** Strategic guidance for developing, implementing, and operationalizing an AI governance framework aligned to regulatory requirements and organizational risk tolerance.
- **AI Security Testing:** Structured testing and evaluation of AI systems for vulnerabilities, adversarial risks, and security exposures, providing defensible documentation for regulatory and audit purposes.
- **AI Fairness Testing:** Assessment of AI models for bias, discrimination, and fairness concerns, supporting compliance with emerging AI fairness regulations and standards.
- **Board Advisory Services:** Expert advisory support for board-level governance of AI programs, including risk reporting frameworks, oversight structures, and audit readiness.
- **Third-Party AI Compliance Audit:** Independent audit services for evaluating third-party AI vendors' compliance with applicable regulations, contractual obligations, and organizational governance standards.

These services are designed for **highly regulated, high-stakes environments** including financial services, healthcare, insurance, and government — supporting both compliance readiness and sustainable AI innovation as requirements continue to evolve.



## Corporate Monitorship

HaystackID serves as a court- or regulator-appointed third-party compliance monitor for the DOJ, SEC, and other regulatory bodies. The Corporate Monitorship practice guides organizations through the complexities of meeting monitorship obligations, conducting detailed audits, developing compliance enhancement plans, and delivering **comprehensive, fact-based reports that satisfy the requirements of courts, regulators, and government bodies.**

### Services and areas of focus include:

- **Monitorship Compliance Audits:** In-depth audits of organizational processes, controls, and data systems to evaluate compliance with monitorship obligations and identify areas requiring remediation.
- **Compliance Enhancement Planning:** Development of targeted plans to address deficiencies identified through audit, including prioritized corrective actions and tracking mechanisms.
- **Regulatory Reporting:** Preparation of comprehensive, fact-based reports for submission to courts, regulators, and government bodies in accordance with monitorship requirements.
- **Anti-Corruption Compliance:** Specialized advisory for monitorships involving anti-bribery and anti-corruption requirements, including FCPA and international equivalents.
- **Cybersecurity and Data Privacy Monitorships:** Technical and operational expertise to support monitorships requiring evaluation of cybersecurity programs and data privacy practices.
- **Deferred and Non-Prosecution Agreements (DPAs/ NPAs):** Dedicated support for organizations operating under DPAs and NPAs, ensuring sustained compliance and defensible documentation throughout the agreement period.

## CFIUS Compliance Services

HaystackID's CFIUS Compliance Services practice supports organizations **preparing for or navigating reviews by the Committee on Foreign Investment in the United States.**

HaystackID's cross-functional team — comprising technologists, former practicing attorneys, and cybersecurity experts — works collaboratively with Security, IT, Legal, and Compliance teams to meet National Security Agreement (NSA) obligations while balancing day-to-day business requirements.

HaystackID delivers CFIUS compliance support through **four defined engagement roles**, each designed to address a specific dimension of an organization's CFIUS obligations:

### Third-Party Monitor

**Monitoring and Reporting to CFIUS.** HaystackID examines an organization's efforts to mitigate risks to U.S. national security by overseeing daily operations and providing guidance for compliance with the obligations necessary to achieve and maintain conformity with a National Security Agreement (NSA).

- **Mitigate concerns** with a strong foundational partner.
- **Trusted oversight** approved by CMAs for various industries.
- **Reporting and recommendations** for compliance and risk mitigation.
- **Facilitated communication** and stakeholder management.

### Independent Security Inspector

**Assess and Enhance Cybersecurity Measures.** From a cybersecurity perspective, HaystackID focuses on improving software integrity, network security, and compliance with strict security guidelines to protect data and U.S. national security broadly. The team enables proactive remediation of potential insider threats and cyber-attacks by providing the testing, tools, and consulting needed to decrease and remove vulnerable IT surface areas, improving overall security posture.

- **Comprehensive solutions** for data protection and software integrity.
- **Independence** in software development review.
- **Testing strategy** aligned with industry standards.
- **Reporting and recommendations** for actionable insights.

### Third-Party Auditor

**Evaluating Compliance with NSA Obligations.** HaystackID provides an audit framework based on established standards and guidelines to assess the sufficiency of compliance measures, examining mitigation steps put in place to address national security concerns.

- **Tailored auditing** plans for comprehensive coverage.
- **Building trust** with CMAs through rigorous inspections.
- **Expert reports** based on factual analysis.

## Third-Party Provider

**Technical Support for Compliance Efforts.** HaystackID can recommend and implement technologies to mitigate risk, integrate those technologies with existing systems, employ change management strategies, and improve processes — resulting in NSA compliance coupled with reduced legal risk and costs.

- **Data access** management and compliance monitoring.
- **Change management** and risk management strategies.
- **Control** over critical IT infrastructure.
- **Reporting findings** to the Third-Party Monitor for compliance certification.

## Antitrust Investigation Services

HaystackID's Antitrust Investigation Services practice provides experienced handling of high-volume, time-sensitive eDiscovery and data analytics work arising from antitrust scrutiny. Serving as an **extension of client teams across merger reviews and global competition investigations**, HaystackID's Antitrust team brings specialized expertise across the full spectrum of regulatory processes.

### Services and areas of focus include:

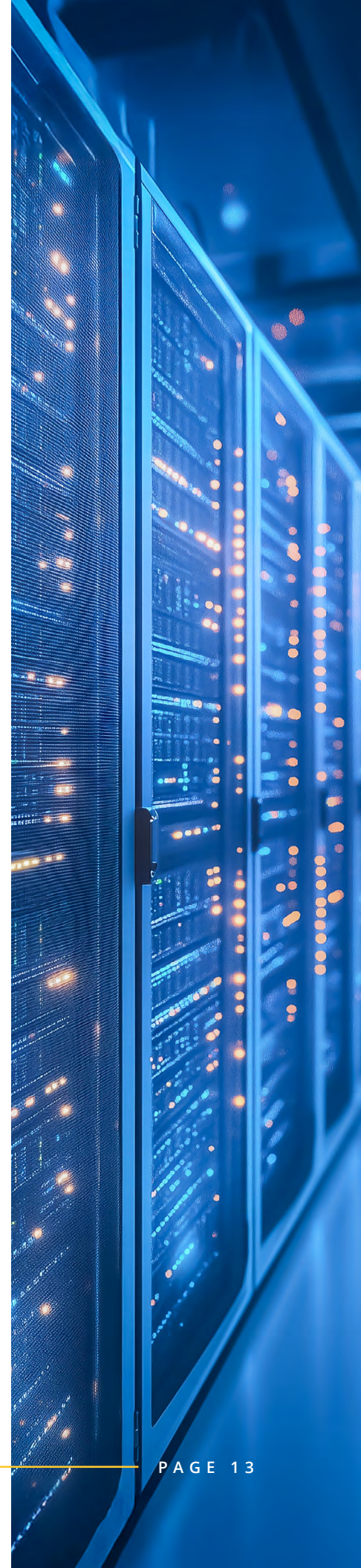
- **U.S. Civil Investigative Demands (CIDs):** End-to-end support for responding to DOJ and FTC Civil Investigative Demands, including data collection, processing, privilege review, and production.
- **HSR Second Requests — eDiscovery Execution:** Comprehensive management of Hart-Scott-Rodino Act Second Request eDiscovery workflows, including custodian interviews, data collection, deduplication, review, and production. (Advisory on data privacy and personal data handling obligations during HSR reviews is addressed within the Privacy and Compliance practice.)
- **Canadian Competition Act SIRs:** Expert handling of Supplemental Information Requests under the Canadian Competition Act, including cross-border data management and production.
- **EU Form CO Filings:** Advisory and data support for European Commission merger filings, including data room management, document review, and regulatory submission support.
- **Global Competition Investigations:** Scalable, multi-jurisdictional support for international competition investigations, coordinating data collection, review, and production across global legal requirements.

## M365 with HaystackID® Suite — Microsoft 365 Services

HaystackID's M365 with HaystackID® Suite is a **complete advisory and implementation practice dedicated to transforming how organizations leverage Microsoft 365**. Complemented by HaystackID Global Advisory experts across privacy, information governance, and enterprise technology, the practice helps clients migrate, organize, protect, ready, and discover with M365 — delivering tailor-made solutions aligned to each client's unique business processes, productivity, collaboration, and security requirements.

### Services and areas of focus include:

- **Archive Migration to M365:** Structured migration of legacy email, file, and content archives into M365, ensuring data fidelity, defensibility, and immediate access for legal and compliance purposes.
- **Records Management within M365:** Design and implementation of records management frameworks using M365 and Purview controls, including retention policies, disposition workflows, and regulatory compliance configurations. (Enterprise-wide records management strategy and policy across all systems and repositories are addressed within the Information Governance practice.)
- **Data Loss Prevention and Data Classification (Microsoft Purview):** Deployment and optimization of Microsoft Purview-powered data loss prevention policies and sensitivity label frameworks to protect sensitive organizational data within the M365 environment. (Enterprise-wide data governance strategy is addressed within the Information Governance practice.)
- **Microsoft Copilot Readiness:** Assessment and preparation of M365 environments for Microsoft Copilot deployment, including data governance reviews, oversharing remediation, and readiness roadmaps.
- **SharePoint Governance:** Design and implementation of SharePoint governance structures, including information architecture, permission models, and lifecycle management policies.
- **M365 Purview eDiscovery Training and Playbook Development:** Development of organizational eDiscovery playbooks and training programs to maximize the effectiveness of Microsoft Purview eDiscovery capabilities.



# Cross-Functional Expertise for Complex Challenges

HaystackID Global Advisory practices and practice leaders are augmented by industry-acknowledged cross-functional experts whose skill sets span the full spectrum of advisory practices. These specialists bring deep technical, forensic, and analytical capabilities that complement and extend the reach of every advisory engagement.

**Cross-functional areas of expertise include:**

<b>Artificial Intelligence and Data Science</b>	<b>Cyber Investigations and Custom Data Solutions</b>	<b>Digital Forensics and Expert Witness Testimony</b>
<b>Enterprise Systems and Technology</b>	<b>Reporting Visualization and Customization</b>	<b>ReviewRight® Services: Technology and Security</b>

- **Artificial Intelligence and Data Science:** Advanced machine learning, AI model development and evaluation, data analytics, and predictive modeling applied to legal discovery and risk management.
- **Cyber Investigations and Custom Data Solutions:** Complex cyber incident investigations, custom data acquisition workflows, and bespoke technical solutions for unique discovery and security challenges.
- **Digital Forensics and Expert Witness Testimony:** Court-ready forensic investigation, evidence authentication, chain of custody management, and expert witness testimony across civil, criminal, and regulatory matters.
- **Enterprise Systems and Technology:** Deep expertise in enterprise data environments, legacy system analysis, data migration, and technology integration to support discovery and compliance programs.
- **Reporting Visualization and Customization:** Development of custom dashboards, analytics visualizations, and reporting frameworks that translate complex data into clear, actionable insights for legal and executive stakeholders.
- **ReviewRight® Services: Technology and Security:** Specialized technology and security expertise supporting ReviewRight-powered managed review programs, including secure infrastructure, access controls, and quality assurance.

# Practice and Cross-Functional Leaders

## Practice Leadership

### **Ryan Costello**

*Executive Vice President of Global Advisory and Client Engagement  
Practice Chair, Global Advisory*

### **Michael D. Sarlo**

*Chief Innovation Officer and President of Global Investigations and Cyber Incident Response Services  
Practice Chair, Cyber Discovery and Incident Response*

### **Christopher Wall**

*Data Protection Officer and Special Counsel for Global Privacy and Forensics  
Practice Chair, Privacy and Compliance*

### **Matthew Miller**

*Senior Vice President of Information Governance and Data Privacy  
Practice Chair, Information Governance and Enterprise Risk Management*

### **Adam Rubinger**

*Chief Client Experience Officer  
Practice Chair, Enterprise Managed Solutions*

## Cross-Functional Experts

### **John Brewer**

*Chief Artificial Intelligence Officer  
Artificial Intelligence and Data Science*

### **Anya Korolyov**

*Executive Vice President of Cyber and LDI Strategy  
Cyber Investigations and Custom Data Solutions*

### **John Wilson**

*Chief Information Security Officer and President of Forensics  
Digital Forensics and Expert Witness Testimony*

### **Bernie Gabin, Ph.D.**

*Chief Data Scientist  
Enterprise Systems and Technology*

### **Paul Rome**

*Vice President of BI and Development  
Reporting Visualization and Customization*

### **Matt Daimler**

*Senior Vice President and GM of Review  
ReviewRight Services: Technology and Security*

# Learn More Today.

Contact us today to learn more about HaystackID Global Advisory and how it guides next-generation discovery decisions, development, and deployments. Visit [HaystackID.com/Contact-us](https://HaystackID.com/Contact-us) to connect with our advisory team.

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## **About HaystackID®**

[HaystackID](https://HaystackID.com) solves complex data challenges related to legal, compliance, regulatory, and cyber requirements. Core offerings include Global Advisory, Cybersecurity, Core Intelligence AI™, and ReviewRight® Global Managed Review, supported by its unified CoreFlex™ service interface and eDiscovery AI™ technology. Recognized globally by industry leaders including Chambers, Gartner, IDC, and Legaltech News, HaystackID helps corporations and legal practices manage data gravity — where information demands action — and workflow gravity — where critical requirements demand coordinated expertise — delivering innovative solutions with a continual focus on security, privacy, and integrity. Learn more at [HaystackID.com](https://HaystackID.com).

Assisted by GAI and LLM technologies.